ONE PARTNER. FOUR WAYS TO ADVANCE LIFE SCIENCES STARTUPS.

Headway equips accelerators, innovation hubs and incubators serving healthcare, medtech, biotech, diagnostics, pharma and digital health startups - from early validation through commercialization.



PROGRAMS + CONSULTING + PLATFORM + RESOURCES

01 STRUCTURED PROGRAMS

Four life-sciences programs guide founders from clinical validation to investment readiness and commercialization, in cohorts or standalone tracks.

02 EXPERT CONSULTING

Focused help with FDA and regulatory strategy, clinical evidence, IP, reimbursement, grants, capital planning and go-to-market decisions.

03 DIGITAL PLATFORM

A shared workspace for founders, mentors and program managers to coordinate projects, view milestones, track budgets, exchange feedback and report results.

04 PARTNER RESOURCES

Access to specialist advisors and partner pathways for clinical pilots, health systems, grant funding, investor preparation and commercial adoption.

We strengthen your accelerator programming. We do not replace it.

FOUR PROGRAMS. ONE CONTINUOUS PATHWAY.

Deliver full life-sciences cohorts or provide modular support to founders outside a scheduled accelerator. Each offering addresses a distinct stage of the innovation journey.

01 COMPLETE INNOVATOR

FIRST OFFERING | Discovery to enterprise

From unmet clinical need to a viable enterprise: product profile, IP, regulatory and reimbursement roadmaps.

02 FOUNDER FOUNDATION

PRE-ACCELERATOR | Build foundations

Clinical problem validation, customer discovery, early evidence and team readiness.

03 INVESTOR READINESS

FLAGSHIP TRACK | Become fundable

Clinical milestones, FDA strategy, investment diligence, capital planning and investor narrative.

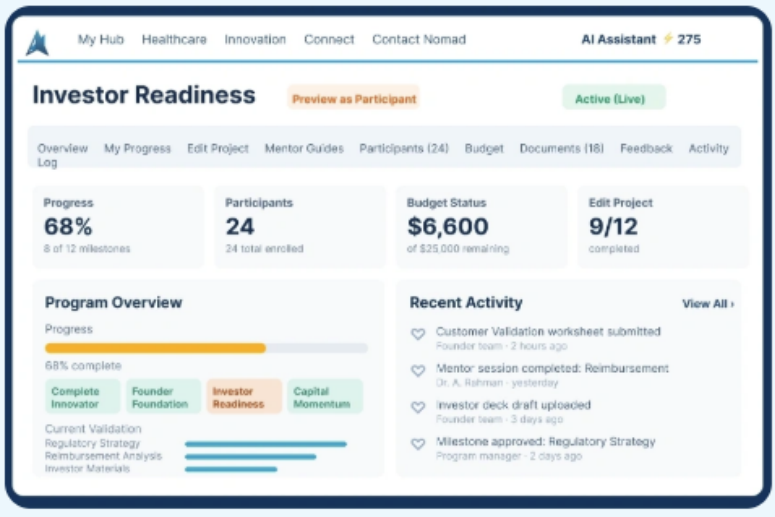
04 CAPITAL MOMENTUM

POST-ACCELERATOR | Move to market

Funding follow-through, pilot partnerships, reimbursement, provider adoption and market entry.

ONE PLATFORM TO MANAGE, MEASURE AND SUPPORT

The Headway workspace brings founder projects, mentors, participants, budgets, milestones, documents and progress reporting into one view.



PLATFORM CAPABILITIES

- Founder dashboards
- Milestone tracking
- Mentor coordination
- Budget visibility
- Documents and feedback
- Outcome reporting

EXPERTISE BEYOND THE CURRICULUM.

Life sciences startups need specialized expertise as well as founder education. Headway helps program managers fill capability gaps without rebuilding their existing accelerator.

ON-DEMAND CONSULTING & SPECIALIZED SERVICES

REGULATORY + QUALITY

FDA pathways, device classification, quality planning and evidence requirements.

CLINICAL VALIDATION

Study and pilot readiness, site identification, clinical partners and validation milestones.

IP + LEGAL

Founder-friendly company structure, intellectual property planning and legal support.

REIMBURSEMENT + ADOPTION

Payer pathways, health-system requirements, clinical utility and provider adoption.

CAPITAL + GRANTS

Investor diligence, financing milestones, grant opportunities and non-dilutive funding.

BUSINESS DEVELOPMENT

Customer discovery, channels, strategic partnerships and life-sciences market entry.

THE PARTNER SUPPORT NETWORK

Practical access to specialized services, clinical pathways and investor support - coordinated to complement your team and strengthen founder outcomes.

Aletheia
Legal and IP

Leida
Regulatory

OpenGrants
Grant support

Nomad Network
Pilots and market access

BlueCloudX
Clinical-site intelligence

Investor network
Capital readiness

For accelerators, innovation hubs and incubators

Cohort programs, modular founder support and sponsored pathways can be configured to fit your organization.